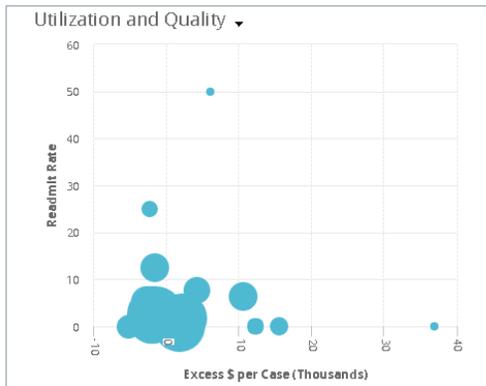


DATA SHEET

Evaluate Service Line Margins and Profitability

As healthcare reimbursements shrink, ensuring profitability requires a reduction in the cost of care and complete insight into the costs and utilization of your clinical service lines. MedeAnalytics Service Line aggregates revenue, cost, and encounter data to help you understand cost and margin drivers across service lines, departments, and specialties. With big-picture oversight and detailed analysis into physician variation, it enables you to take control over the financial health of your service lines.



COMPARE PHYSICIANS BY EXCESS COST PER CASE AND READMISSION RATES

With MedeAnalytics Service Line, You Can:

- Gain a complete understanding of service line margins and profitability
- Pinpoint the root causes of high costs and utilization variances
- Analyze margins by service line, physician, procedures, and facilities
- Understand how supply and labor costs are allocated across service lines
- Compare physicians and procedures based on cost per case or revenue per case
- Identify procedures and diagnoses with high-cost variation and compare physician utilization at the charge level
- Generate dialogue among physicians to standardize care around best practices
- Correlate costs with measures like case mix, length of stay, and readmissions

SERVICE LINE

WHO IS IT FOR?

Administrators, service line leaders, OR operations, physicians

WHAT DOES IT DO?

Provides insight into the performance and trends of specific procedures and MS-DRGs

WHY DO YOU NEED IT?

- Drive out excess costs and increase profitability
- Analyze practice variation
- Engage physicians in meaningful, data-driven conversations about utilization and clinical necessity
- Monitor trends in patient and product changes
- Increase alignment and accountability with scorecards on decision makers

HOW DOES IT WORK?

Aggregates revenue, cost, and encounter data to engage physicians, identify systemic opportunities for improvement, and reduce the cost of care

Ensure Service Line Profitability

Improving the financial strength of the health system requires you to minimize excess costs, analyze practice variation, and engage physicians in meaningful conversations about clinical necessity and best practices. MedeAnalytics Service Line data insights enable you to:

- Drive profitable growth with informed service line and product strategy
- Analyze profit margins and changes in patient demand
- Minimize practice variation by identifying opportunities to standardize care
- Analyze charge level utilization and compare it to best practices

Improve Physician Engagement

Engaging physicians in the costs and utilization of service lines is key to ensuring profitability, which is driven largely by physician decisions about service and supply utilization. MedeAnalytics Service Line enables you to:

- Engage physicians in data-driven conversations and decision making
- Lead conversations with interactive, guided analysis
- Appeal to physicians with irrefutable data and peer comparisons
- Use scorecards to keep high-cost physicians accountable to strategic priorities

Monitor Trends to Prepare for the Future

Succeeding in value-based care requires preparation for new and emerging payment models like bundled payments. With insights into your service lines, you'll be better able to analyze and negotiate bundled payments and other risk-based arrangements. Additionally, monitoring trends helps you prepare for changes such as shifts in patient needs and the rise of new procedures and technologies, which can have a significant impact on your bottom line.

For more information about MedeAnalytics Service Line, visit www.medeanalytics.com/solutions/service-line.

MARKET INSIGHTS

Clinical variation is a problem:

- 42% of wasted healthcare spending in the U.S. comes from unwarranted clinical variation
- Just 16% of physicians are responsible for the bulk of that variation

Source: The Advisory Board Company

PROVIDER SOLUTIONS

Revenue Cycle Management

- Patient Access
- Revenue Integrity
- Business Office

Value Based Performance

- Population Health
- Quality Management

Cost and Operations

- Supply Chain
- Labor Productivity
- Service Line
- Surgical Throughput
- Emergency Department Throughput

Enterprise Performance Management

- Action Planning
- Progress Tracking